Freelance Pitch Email Templates

Here are three customizable pitch email templates you can use for client acquisition. Simply adapt them with your details, portfolio links, and the client's specifics.

1. Cold Outreach Pitch

Subject: Helping [Client Company] achieve [specific result]

Hi [Client Name],

I came across your company and noticed [specific observation about their work/website/industry]. As a freelance [your role], I help businesses like yours achieve [specific outcome].

Here's a recent example of my work: [Portfolio Link].

Would you be open to a quick call next week to discuss how I could help [Client Company] with [specific need]?

Best regards, [Your Name]

2. Referral Pitch

Subject: Recommended by [Referrer's Name]

Hi [Client Name],

[Referrer's Name] suggested I reach out to you. I'm a freelance [your role] specializing in [your niche]. I recently worked with [Referrer's Company/Similar Client] and helped them [achieve result].

You can see an example of my work here: [Portfolio Link].

Would you be open to a short call to explore how I can support [Client Company]?

Looking forward to your reply.

Best.

[Your Name]

3. Follow-Up / Upsell Pitch

Subject: Next steps for [Client Project]

Hi [Client Name],

It was a pleasure working with you on [recent project]. I'm glad we achieved [positive result].

As a next step, I'd love to help you with [related service/new idea] which could further improve [specific client goal].

I've outlined a few ideas here: [Brief Notes or Portfolio Link].

Would you like to schedule a call to go over these opportunities?

Best regards, [Your Name]